Alibaba.com Assessed Supplier

Assessment Report

Presented to

Shandong Better Environmental Protection Technology Co., Ltd.

山东贝特尔环保科技有限公司

Gold Supplier & Assessed Company Relationship:	☒ Self-owned ☐ Wholly Owned ☐ Shareholder/Partner ☐ Kindred between Owners ☐ Cooperation Partner
Company Address	No. 1137, Guanhai Road, Zhucheng City, Weifang City, Shandong Province, China
City / Country:	Weifang, China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	beiteer
Gold Supplier Company Name:	Shandong Better Environmental Protection Technology Co., Ltd.
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Service Provided by Bureau Veritas Certification

Report No.: 9236639_P+T

Report Number:	9236639_P+T	Assessment Type:	Production & Trade Assessment
Date of Assessment:	9/Oct./2014	Report Date:	9/Oct./2014
Assessor's Name:	Peak Wan	Validity Period:	10/Oct./2014 -- 9/Oct./2015
Reviewed By:	Mark Wei	Online Verification:	www.bv-certification.com.cn

Important Notes:

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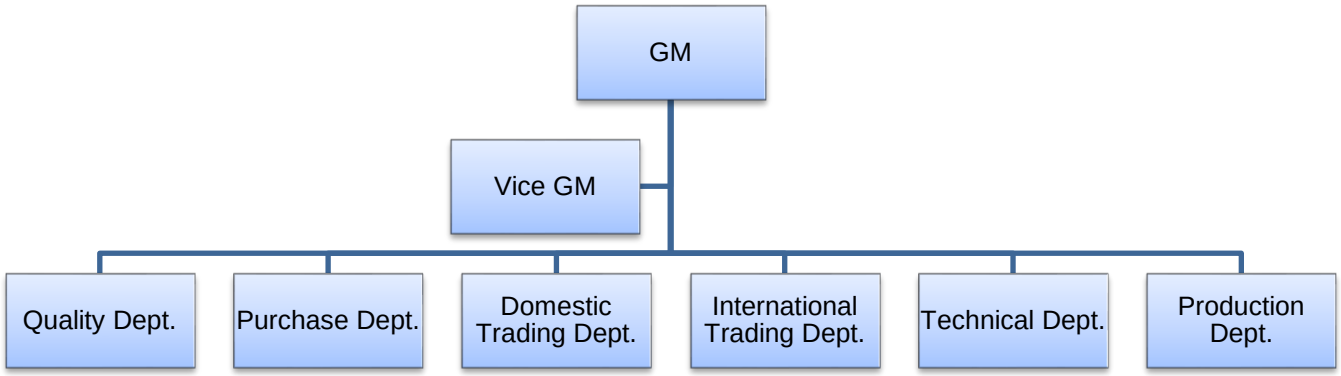
Section 1: Company Overview

Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	☒ Yes ☐ No	Business License Number:	370782200007425
Year Established:	18/Nov./2009	Validity Period:	18/Nov./2009 -- 17/Nov./2019
Registered Address:	No. 1137, Guanhai Road, Zhucheng City, Weifang City, Shandong Province, China		
Company Address:	No. 1137, Guanhai Road, Zhucheng City, Weifang City, Shandong Province, China		
Annual review conducted by the Industrial & Commercial Bureau?	☒ Yes ☐ No	Reviewed By:	Zhucheng Industrial & Commercial Bureau
Registered Capital:	RMB 23,000,000.00		
Corporate Representative:	Mr. Xinjun Song		
Industry:	Machinery and Equipment		
Business Type:	☐ Manufacturer ☐ Trading Company ☒ Combined		
Type of Ownership:	☒ Private Owner ☐ Public Company ☐ Joint Venture ☐ Stated Owned ☐ Sole Proprietorship ☐ Other		
Products /Service:	Sewage Treatment Equipment, Waste Incinerator		
1.2 Company Building Information			
Certification Type: ☐ Land Certification ☒ Real Estate Certification ☐ Lease Agreement ☐ Factory Officer Claimed Total Building Size: 16,364 m^2 Number of Building(s) : 5 Office Size: 818 m^2			

Section 2: Human Resources

Human Resources

2.1 Company Chart



2.2 Employee Headcount

Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total
GM	1	0	1
Vice GM	1	0	1
Quality Dept.	2	0	2
Purchase Dept.	2	0	2
Domestic Trading Dept.	10	0	10
International Trading Dept.	3	0	3
Technical Dept.	6	0	6
Production Dept.	190	0	190
Total Number:	215	0	215

2.3 Management

Department	Name	Title	Education	Year(s) in Current Company
GM	Mr. Jinbao Wu	GM	University graduate	4.9
Vice GM	Mr. Xinjun Song	Vice GM	University graduate	4.9
Quality Dept.	Mr. Jinshan Zang	Dept. Manager	Junior college graduate	4.9
Purchase Dept.	Mr. Zhi Zheng	Dept. Manager	Senior high school graduate	4.9
Domestic Trading Dept.	Mr. Xijin Wang	Dept. Manager	Junior college graduate	4.9
International Trading Dept.	Ms. Christine Zhu	Dept. Manager	University graduate	4
Technical Dept.	Mr. Sichuan Gao	Dept. Manager	Junior college graduate	4.9
Production Dept.	Mr. Zhongsen Sun	Dept. Manager	Senior high school graduate	4.9

Section 3: Current Export Situation

Current Export Situation

There is/are 3 foreign trading employee(s) in the company.

Working Experience	Headcount
Over 30 Years	0
21-30Years	0
11-20 Years	0
6-10 Years	0
2-5 Years	3
Less than 2 years	0

Accepted Language	Listening & Speaking	Reading & Writing
English	Yes	Yes
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A

Does the company have a valid export license?	☒ Yes ☐ No
Export License Registration No.:	01492036
Total Revenue (Previous Year):	USD 3,334,000.00
Total Export Revenue (Previous Year):	USD 1,539,000.00
Estimated Export Revenue (Current Year):	USD 1,800,000.00
Trade Agents Employed Overseas:	☐ Yes ☒ No
Nearest Port:	Qingdao
Accepted Payment Terms	☒ FOB ☒ CIF ☒EXW ☒CFR
Accepted Payment Type:	☒ L/C ☒ T/T ☐ Credit Card ☒ Cash ☒ West Union ☒ Money Gram ☒ Paypal ☒ Moneybooker
Average lead time from product order confirmation to production delivery (products exiting the factory):	30 Days

Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	**Main Product(s)**	**Revenue（USD）**	**Total Revenue (%)**
North America	Sewage Treatment Equipment, Waste Incinerator	22,000.00	0.66
South America	Sewage Treatment Equipment, Waste Incinerator	125,000.00	3.75
Eastern Europe	Sewage Treatment Equipment, Waste Incinerator	22,000.00	0.66
Southeast Asia	Sewage Treatment Equipment, Waste Incinerator	875,000.00	26.24
Africa	Sewage Treatment Equipment, Waste Incinerator	175,000.00	5.25
Oceania	Sewage Treatment Equipment, Waste Incinerator	21,000.00	0.63
Mid East	Sewage Treatment Equipment, Waste Incinerator	73,000.00	2.19
Eastern Asia	Sewage Treatment Equipment, Waste Incinerator	25,000.00	0.75
Western Europe	Sewage Treatment Equipment, Waste Incinerator	20,000.00	0.60
Central America	Sewage Treatment Equipment, Waste Incinerator	21,000.00	0.63
Northern Europe	Sewage Treatment Equipment, Waste Incinerator	20,000.00	0.60
Southern Europe	Sewage Treatment Equipment, Waste Incinerator	22,000.00	0.66
South Asia	Sewage Treatment Equipment, Waste Incinerator	118,000.00	3.54
Domestic Market	Sewage Treatment Equipment, Waste Incinerator	1,795,000.00	53.84

4.2 Main Clients

Client Name	Main Product(s)	Total Revenue (%)
Confidential	Confidential	Confidential

Section 5: Production Capacity

Production Capacity				
5.1 Annual Production Capacity (Previous Year)				
Sewage Treatment Equipment 420 Sets, Waste Incinerator 290 Sets				
5.2 Production Capacity				
Product Name	**Production Line Capacity**	**Actual Units Produced (Previous Year)**		
Sewage Treatment Equipment	50 Sets/Month	420 Sets		
Waste Incinerator	40 Sets/Month	290 Sets		
5.3 Production Machinery				
Machine Name	**Brand & Model No.**	**Quantity**	**Number of Year(s) Used**	**Condition**
Shearing Machine	QC12Y-80/3200	1	3	Acceptable
Bending Machine	WC67Y-160/3200	1	3	Acceptable
Rolling Machine	No Information	1	3	Acceptable
Milling Machine	X5042A	1	3	Acceptable
Lathe	CW6100E	3	3	Acceptable
CNC Cutting Machine	KGUANGYUN	1	1	Acceptable
Drilling Machine	Z3050X16/1	1	3	Acceptable
5.4 Testing Machinery				
Machine Name	**Brand & Model No.**	**Quantity**	**Number of Year(s) Used**	**Condition**
Balancing Machine	VK-1600	1	3	Acceptable
5.5 Subcontractors				
Subcontractor Name	**Product Subcontracted**	**Volume Supplied**	**Cooperation Period (Years)**	
N/A	N/A	N/A	N/A	

Section 6: Quality Assurance

Quality Assurance				
6.1.1 Quality Management System Certification				
Certification	**Certified By**	**Certificate No.**	**Business Scope**	**Validity Date**
N/A	N/A	N/A	N/A	N/A
6.1.2 Product Certification				
Certification	**Certified By**	**Certificate No.**	**Product Name & Model No.**	**Validity Date**
N/A	N/A	N/A	N/A	N/A
6.2 Testing Report				
Certification	**Certified By**	**Certificate No.**	**Product Name & Model No.**	**Validity Date**
N/A	N/A	N/A	N/A	N/A

6.3 Quality Control Management

Item	Content	Observations /Comments
6.3.1	Is there quality control on all production lines?	☐ Yes, all production lines have adequate quality control ☒ Yes, some production lines have adequate quality control ☐ No
6.3.2	Do the QA/QC inspectors work independently from the production line?	☒ Yes ☐ No
6.3.3	Who does the QC/QA Manager /Supervisor report to?	Mr. Xinjun Song (Vice GM)
6.3.4	How many QA/QC inspectors in total?	2

No. of Employees in Each Production Line:

Production Line	Supervisor	No. of Operators	No. of In-line QC/QA
Workshop	3	185	2

6.4 Supplier Management

Item	Content	Observations /Comments
6.4.1	Does the company have a supplier assessment procedure?	☐ Yes ☒ No
6.4.2	Does the company have an updated list of approved suppliers?	☐ Yes ☒ No
6.4.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	☐ Yes, with written standard procedures ☐ Yes, with written procedure but lack of consistent standard ☒ No

6.4.4	Does the company keep its supplier assessment reports?	☐ Yes, assessment reports are available for more than 3 years ☐ Yes, assessment reports are available for the last 1-3 years ☐ Yes, assessment reports are available for the previous 12 months ☒ No
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	☒ Yes, the purchasing document includes all the information required ☐ Yes, however the purchasing document includes incomplete information ☐ No
6.4.6	Is there a procedure to conduct random product inspections after final packaging?	☐ Yes, with clear standard and written inspection records ☐ Yes, with inspection records but no procedures ☐ Yes, with procedures but no inspection records ☒ No, inspections are not necessary

6.5 After Sales Service

Item	Content	Observations /Comments
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	☒ Yes, with a standard feedback form and records ☐ Yes, with a standard feedback form but no records ☐ Yes, with records but no standard feedback form ☐ No
6.5.2	Are there any clear procedures for handling customer complaints?	☒ Yes, with clear procedures and written records ☐ Yes, with clear procedures but no written records ☐ Yes, with written records but no clear procedures ☐ No
6.5.3	Is there a closed-loop corrective action system in place?	☐ Yes ☒ No
6.5.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	☐ Yes, with procedures to trace raw materials ☐ Yes, main raw material can be traced ☒ No, only the production date can be traced ☐ No
6.5.5	Is there a product alert and recall procedure?	☐ Yes ☒ No

Section 7: Production Process Management

Quality Control Management		
Item	**Content**	**Observations /Comments**
7.1	Is the factory tidy and clean enough for production?	☐ Yes, very good ☒ Yes, acceptable ☐ No, needs improvement ☐ No, very poor
7.2	Are the following items /documents provided at the appropriate location?	☒ Work instructions ☐ Approved sample ☐ Product picture ☐ No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	☐ Yes, with clear written instructions and records ☐ Yes, with written instructions but no records ☒ Yes, with records but no written instructions ☐ No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	☒ Yes, with clear written instructions and records ☐ Yes, with written instructions but no records ☐ Yes, with records but no written instructions ☐ No
7.5	How are finished products inspected?	☒ 100% of products with detailed inspection ☐ Random inspection ☐ No inspection ☐ No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	☐ Yes, the units are separated and marked clearly ☐ Yes, the units are separated but not marked clearly ☒ No
7.7	How are finished products that failed inspection handled?	☒ Repaired and re-inspected ☐ Thrown away ☐ No inspection necessary

Section 8: R & D Capacity

R&D Capacity				
8.1 Current Situation				
There is/are 6 R&D engineer(s) in the company.				
Education Level	**Headcount**		**Work Experience**	**Headcount**
Doctorate	0		Over 30 Years	2
Post-Graduate	0		21-30 Years	1
Graduate	3		11-20 Years	1
Junior College	1		6-10 Years	0
Technical School	1		2-5 Years	2
High School	1		Less than 2 years	0

Patent Situation

Patent No.	The Name of the Patent	The Patent Type	Available Date
ZL 2012 2 0512426.1	Belt Vacuum Filter	The Patent for Utility Model	17/Apr./2013
ZL 2012 2 0510930.8	Refuse Incinerator	The Patent for Utility Model	17/Apr./2013
ZL 2012 2 0510940.1	Flotation Machine	The Patent for Utility Model	17/Apr./2013
ZL 2012 2 0512405.X	Belt Press Filter	The Patent for Utility Model	15/May/2013
ZL 2012 2 051952.4	Grille Decontamination Machine	The Patent for Utility Model	17/Apr./2013
ZL 2012 2 0510927.6	Underground Type Sewage Treatment Equipment	The Patent for Utility Model	17/Apr./2013
ZL 2012 2 0512397.9	MBR Sewage Treatment Equipment	The Patent for Utility Model	17/Apr./2013
ZL 2012 2 0510961.3	Ceramics Vacuum Filter	The Patent for Utility Model	17/Apr./2013

Brand Situation

Registration/ application No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
N/A	N/A	N/A	N/A	N/A

Does the company provide ODM service for others?	☒ Yes ☐ No

Are there relevant design input/output, review, and verification documents available for the assessment company?	☐ Yes ☒ No
Based on inspection, are R & D employees equipped with adequate specialized equipment?	☐ Yes ☒ No
If yes, please list all key equipment used:	N/A
Do R& D employees use any specific software for designing new products?	☒ Yes ☐ No
If yes, please list the main software used:	Auto CAD
Please list all certifications and/or qualifications of the R & D department:	N/A
Has the company established standard design procedures for new products?	☐ Yes, with clear written instructions ☐ Yes, without written instructions ☒ No
Have the designed products been internal verified or validated?	☐ Yes, with clear written records ☒ Yes, only part written records ☐ Yes, without written records ☐ No
Have the designed products been tested by a third-party inspection body?	☐ Yes, all designed products have been tested ☒ Yes, only part of designed products have been tested ☐ No
Are the designed products confirmed by the customers?	☐ Yes, all designed products have been confirmed ☒ Yes, part of designed products have been confirmed according to client's requirements ☐ No
Does the company have qualification requirements for designers?	☐ Yes, with written job description ☒ Yes, without written job description ☐ No, but at least two years design experience is needed ☐ No
Are the designers' qualifications recognized by the company?	☐ Yes, with written records ☐ Yes, without written records ☒ No
8.2 R&D Real Case Description	
Customer's Name	Confidential
Customer's Location	Turkey
Customer's Industry:	Chemicals and Chemical Products
Order's Requirement Description:	MBR Sewage Treatment Equipment

8.3 Design Process		
Process 1	**Process 2**	**Process 3**
Confidential	Confidential	Confidential
Confidential	Confidential	Confidential
8.4 Design Devices		
N/A	N/A	N/A
N/A	N/A	N/A

Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	**Company Development Action**	**Timeframe**
1	The organization is going to set a new factory in Zhucheng city.	1 Year

Section 10: Production Flow

Production Flow					
No	**Production Process**	**No**	**Production Process**	**No**	**Production Process**
1	 Cutting	2	 Shearing	3	 Bending
4	 Rolling	5	 Welding	6	 Milling
7	 Machining	8	 Parts Assembling	9	 Painting

Section 11: Certification & Photos

Certification & Photos

Certification & Photos -- Business License (Original)



Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection



Certification & Photos -- Tax Registration Certificate



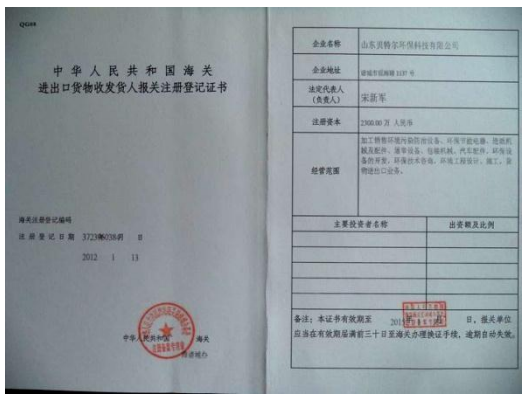
Certification & Photos -- Permit for Opening Bank Account

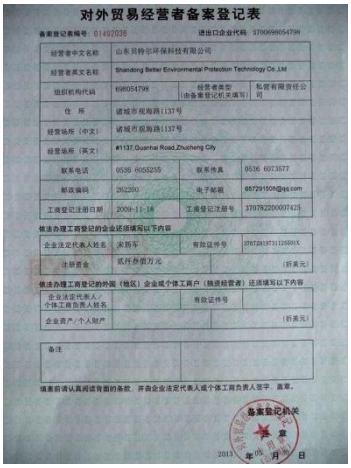


Certification & Photos -- Organization Code Certificate

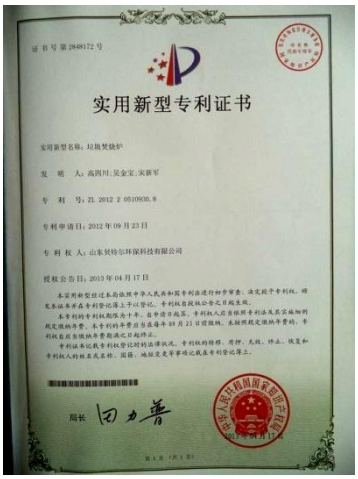


Certification & Photos -- Custom Clearance Registration Form



Certification & Photos -- Import and Export Enterprise Registration	**Certification & Photos -- Membership Certificate**
	

Patent Photos

Certification & Photos -- Certificate of Utility Model Patent 1	**Certification & Photos -- Certificate of Utility Model Patent 2**
	
Certification & Photos -- Certificate of Utility Model Patent 3	**Certification & Photos -- Certificate of Utility Model Patent 4**



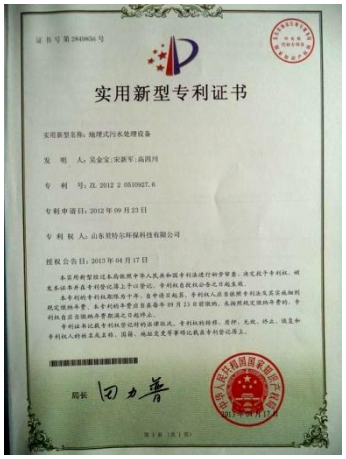
Certification & Photos -- Certificate of Utility Model Patent 5



Certification & Photos -- Certificate of Utility Model Patent 6

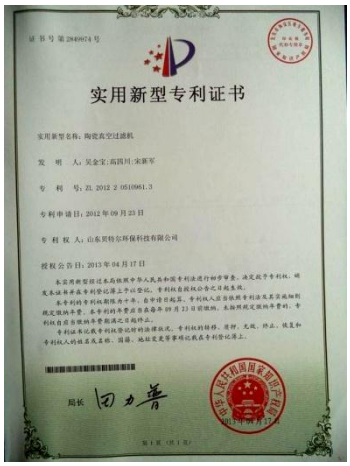


Certification & Photos -- Certificate of Utility Model Patent 7



Certification & Photos -- Certificate of Utility Model Patent 8





Section 12: Company and Product Samples

Company and Product Samples	
Company Gate	**Office**
	
Workshop	**Workshop**
	
Product Sample	**Product Sample**
	

Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Section 13: Competitive Advantages

13.1 Product Group Capacity		
13.1.1 Products Sold (Within12 Months)		
Products Name	**Quantity**	**Revenue (USD)**
Machinery	710 Sets	3,334,000.00

13.1.2 Suppliers Cooperated With (Within12 Months)	
No. of cooperation suppliers (total)	38
No. of suppliers (which cooperated over 2 times)	38
No. of provinces which cooperation suppliers belong to	4 (Shandong, Shanghai, Guangdong, Zhejiang)
Would the company like to provide design solution service for integration project?	☐ Yes ☒ No
If yes, these projects include	N/A
would the company like to provide a total solution for purchasing?	☐ Yes ☐ Part, _____ ☒ No
If yes, please describe it	N/A
13.1.3 Real Case Description:	
Customer Name	N/A
Customer Country	N/A
Customer Region	N/A
Products Category	N/A
Order Value (USD)	N/A
Order Processing Process	N/A
Customer's Feedback	N/A

13.2 Real Case for Lower MOQ & Short Lead Time		
Products Name	**MOQ（Within 12 Months）**	**Shortest Lead Time**
Sewage Treatment Equipment	1 Set	7 Days
Waste Incinerator	1 Set	7 Days

13.3 Real Case for Large Contract		
Products Name	**Order（Within 12 Months）**	**Shortest Lead Time**
Sewage Treatment Equipment	9 Sets	45 Days
Waste Incinerator	5 Sets	30 Days

13.4 Overseas After Sales Service Capacity				
13.4.1 Do you have an overseas onsite service center?	☐ Yes ☒ No			
13.4.2 If yes, what onsite after-sales services are included		Location	Evidence- provided	Self-description

Equipment -installation, maintenance and other services	☐ Yes ☒ No	N/A	N/A	N/A
Technical advice	☐ Yes ☒ No	N/A	N/A	N/A
Personnel training	☐ Yes ☒ No	N/A	N/A	N/A
Other		N/A	N/A	N/A

-- End of Report --